

FY		July	August	September	October	November	December	January	February	March	April	May	June	YTD	Year Total
2011/12	# Proposals	12	13	13	18	22	11	23	16	18	16	22	20	204	204
2012/13	# Proposals	14	14	17	20	9	21	22	26	24	27	26	31	251	251
2013/14	# Proposals	26	33	13	10	26	18	18	27	23	20	21	40	270	270
2014/15	# Proposals	25	18	19	27	31	21	16	18	40	22	22	29	278	278
2015/16	# Proposals	21	21	21	18	10	14	25	25	21	26	12	22	245	245
2016/17	# Proposals	16	27	15	26	22	17	26	31	25	19	18	28	270	270
2017/18	# Proposals	22	17	23	24	15	16	34	24	23	19	42	27	286	286
2018/19	# Proposals	11	30	12	23	26	20	22	25	18	24	18	24	253	253
2019/20	# Proposals	17	24	24	12	18	18	24	26	22	22	27	37	271	271
2020/21	# Proposals	23	25	19	29	15	22	23	19	32	17	32	45	301	301
2021/22	# Proposals	24	21	17	17	16	14	24	38	27	39	32	35	304	304
2022/23	# Proposals	22	23	32	24	23	32	21	33	28	32	36	33	339	339
2023/24	# Proposals	26	30	43	23	31	26	19	27	15	37	29	31	337	337
2024/25	# Proposals	30	36	22	31	26	6	19	34	24	26	25	23	302	302
	year over year inc/(dec)	4	6	-21	8	-5	-20	0	7	9	-11	-4	-8	-35	-35
2011/12	\$ Proposals	\$ 352,114.00	\$ 6,489,231.00	\$ 2,063,037.00	\$ 1,618,502.00	\$ 1,775,400.00	\$ 819,026.00	\$ 4,077,421.00	\$ 1,604,334.00	\$ 5,042,430.00	\$ 906,769.00	\$ 2,114,600.96	\$ 2,337,610.37	\$ 29,200,475.33	\$ 29,200,475.33
2012/13	\$ Proposals	\$ 7,144,650.04	\$ 5,791,618.00	\$ 2,597,519.00	\$ 1,114,638.00	\$ 959,807.00	\$ 2,962,435.00	\$ 3,469,033.46	\$ 2,637,525.47	\$ 3,840,962.49	\$ 2,725,838.90	\$ 3,939,056.26	\$ 1,473,189.50	\$ 38,656,273.12	\$ 38,656,273.12
2013/14	\$ Proposals	\$ 6,920,482.00	\$ 6,692,306.00	\$ 1,295,627.30	\$ 505,287.00	\$ 2,282,284.00	\$ 593,405.00	\$ 5,082,123.70	\$ 5,580,243.07	\$ 10,863,462.02	\$ 2,427,851.26	\$ 5,081,660.63	\$ 1,889,447.00	\$ 49,214,178.98	\$ 49,214,178.98
2014/15	\$ Proposals	\$ 5,243,835.00	\$ 3,870,208.00	\$ 1,094,460.94	\$ 4,950,384.92	\$ 7,128,531.00	\$ 2,324,980.00	\$ 7,578,195.00	\$ 2,604,229.10	\$ 6,418,928.00	\$ 892,575.00	\$ 901,502.00	\$ 1,517,997.85	\$ 44,525,826.81	\$ 44,525,826.81
2015/16	\$ Proposals	\$ 3,209,478.42	\$ 6,775,997.08	\$ 7,031,158.00	\$ 1,304,219.00	\$ 1,281,258.00	\$ 1,991,412.00	\$ 6,774,095.12	\$ 2,437,725.00	\$ 7,334,520.00	\$ 2,961,764.00	\$ 4,887,634.60	\$ 2,568,408.68	\$ 48,557,669.90	\$ 48,557,669.90
2016/17	\$ Proposals	\$ 2,694,487.88	\$ 4,864,784.35	\$ 18,462,327.00	\$ 5,951,090.00	\$ 2,108,060.00	\$ 3,068,957.00	\$ 3,260,077.00	\$ 5,098,817.00	\$ 2,795,500.00	\$ 4,776,228.00	\$ 1,087,013.00	\$ 3,283,508.99	\$ 57,450,850.22	\$ 57,450,850.22
2017/18	\$ Proposals	\$ 8,199,513.64	\$ 7,375,285.00	\$ 1,308,782.71	\$ 7,954,578.48	\$ 574,911.00	\$ 1,077,024.16	\$ 4,180,048.00	\$ 3,751,194.00	\$ 5,492,765.00	\$ 3,335,994.00	\$ 3,320,388.00	\$ 5,831,235.00	\$ 52,401,718.99	\$ 52,401,718.99
2018/19	\$ Proposals	\$ 2,042,683.00	\$ 11,304,643.28	\$ 1,311,115.75	\$ 2,904,093.00	\$ 5,499,843.10	\$ 2,743,194.00	\$ 5,111,344.00	\$ 2,194,014.00	\$ 6,084,832.00	\$ 2,694,221.00	\$ 2,251,436.00	\$ 4,607,687.00	\$ 48,749,106.13	\$ 48,749,106.13
2019/20	\$ Proposals	\$ 1,506,637.00	\$ 9,732,530.00	\$ 4,350,334.00	\$ 5,241,758.00	\$ 2,373,104.52	\$ 1,480,453.00	\$ 9,093,959.00	\$ 3,632,278.00	\$ 854,548.00	\$ 9,562,720.00	\$ 3,704,807.00	\$ 8,890,396.00	\$ 60,423,524.60	\$ 60,423,524.60
2020/21	\$ Proposals	\$ 3,169,915.00	\$ 9,887,989.07	\$ 2,178,244.00	\$ 10,668,731.00	\$ 6,200,215.37	\$ 2,552,915.00	\$ 4,829,294.00	\$ 4,882,194.00	\$ 9,536,653.68	\$ 4,666,783.00	\$ 11,606,244.00	\$ 13,806,028.19	\$ 83,985,206.31	\$ 83,985,206.31
2021/22	\$ Proposals	\$ 8,541,291.54	\$ 9,444,728.00	\$ 11,345,440.00	\$ 3,882,095.00	\$ 9,282,051.00	\$ 4,845,002.00	\$ 13,594,895.00	\$ 11,284,688.00	\$ 9,398,491.00	\$ 32,879,378.00	\$ 11,734,679.00	\$ 10,943,343.00	\$ 131,716,081.63	\$ 131,716,081.63
2022/23	\$ Proposals	\$ 14,068,584.00	\$ 13,714,423.00	\$ 5,937,652.80	\$ 10,103,842.00	\$ 9,223,211.00	\$ 18,973,717.00	\$ 5,018,251.00	\$ 4,138,913.00	\$ 11,464,936.00	\$ 21,291,199.00	\$ 13,810,885.53	\$ 6,572,570.00	\$ 134,318,184.33	\$ 134,318,184.33
2023/24	\$ Proposals	\$ 15,480,014.00	\$ 17,694,688.00	\$ 8,782,041.09	\$ 3,082,882.00	\$ 10,476,848.00	\$ 16,907,566.00	\$ 2,768,077.00	\$ 1,709,163.00	\$ 3,947,321.96	\$ 39,677,173.00	\$ 21,882,738.15	\$ 8,850,599.00	\$ 151,259,111.20	\$ 151,259,111.20
2024/25	\$ Proposals	\$ 20,662,735.83	\$ 19,784,233.68	\$ 4,986,686.00	\$ 18,474,463.00	\$ 19,968,278.00	\$ 3,162,312.00	\$ 9,494,400.00	\$ 9,847,834.00	\$ 4,095,913.36	\$ 3,345,733.38	\$ 6,304,038.37	\$ 7,819,471.52	\$ 127,946,099.14	\$ 127,946,099.14
	year over year inc/(dec)	\$ 5,182,721.83	\$ 2,089,545.68	\$ (3,795,355.09)	\$ 15,391,581.00	\$ 9,491,430.00	\$ (13,745,254.00)	\$ 6,726,323.00	\$ 8,138,671.00	\$ 148,591.40	\$ (36,331,439.62)	\$ (15,578,699.78)	\$ (1,031,127.48)	\$ (23,313,012.06)	\$ (23,313,012.06)
2011/12	Proposals IDC%	14.97%	8.38%	3.43%	14.58%	13.34%	16.24%	13.77%	26.64%	13.45%	12.27%	14.98%	11.11%	12.23%	12.23%
2012/13	Proposals IDC%	10.85%	6.97%	19.76%	23.56%	17.13%	27.71%	34.82%	21.41%	12.38%	12.55%	11.14%	14.93%	15.46%	15.46%
2013/14	Proposals IDC%	16.74%	30.17%	19.06%	15.88%	26.62%	16.81%	12.20%	9.86%	11.54%	10.90%	4.28%	10.90%	14.95%	14.95%
2014/15	Proposals IDC%	15.70%	39.48%	15.33%	10.24%	8.66%	6.29%	11.45%	13.23%	15.42%	14.92%	7.46%	17.17%	13.97%	13.97%
2015/16	Proposals IDC%	24.15%	13.63%	6.12%	20.60%	33.43%	13.31%	12.00%	14.01%	16.58%	17.50%	23.23%	13.16%	15.05%	15.05%
2016/17	Proposals IDC%	26.63%	22.33%	13.20%	14.24%	24.00%	27.60%	16.12%	11.91%	22.76%	7.05%	23.53%	6.70%	15.39%	15.39%
2017/18	Proposals IDC%	11.54%	13.44%	11.32%	11.32%	15.44%	17.04%	22.34%	27.93%	18.73%	16.98%	15.85%	12.75%	15.40%	15.40%
2018/19	Proposals IDC%	7.88%	8.14%	22.84%	13.95%	11.13%	20.77%	5.68%	13.68%	9.39%	23.00%	23.05%	25.46%	12.83%	12.83%
2019/20	Proposals IDC%	34.23%	20.88%	10.78%	20.88%	16.58%	9.39%	10.76%	20.82%	24.12%	11.16%	29.73%	9.45%	12.88%	12.88%
2020/21	Proposals IDC%	36.77%	4.94%	17.37%	27.34%	10.86%	16.82%	12.61%	8.71%	15.98%	9.48%	14.66%	25.31%	16.39%	16.39%
2021/22	Proposals IDC%	19.57%	6.03%	9.69%	23.16%	23.10%	16.55%	7.68%	39.90%	20.21%	5.53%	15.59%	24.57%	14.20%	14.20%
2022/23	Proposals IDC%	19.85%	6.31%	10.77%	14.55%	21.05%	11.47%	19.87%	23.24%	12.61%	22.02%	26.51%	17.15%	16.63%	16.63%
2023/24	Proposals IDC%	11.46%	15.49%	20.36%	25.09%	20.33%	18.00%	30.47%	16.86%	19.41%	25.05%	12.92%	19.36%	18.71%	18.71%
2024/25	Proposals IDC%	18.20%	9.74%	29.33%	7.18%	14.02%	16.39%	14.50%	9.23%	20.43%	13.20%	19.68%	16.19%	13.74%	13.74%
	year over year inc/(dec)	6.74	-5.75	8.97	-17.91	-6.31	-1.61	-15.97	-7.63	1.02	-11.85	6.76	-3.17	-4.97	-4.97
2011/12	# Awards	14	12	12	14	7	7	10	9	6	12	11	12	126	126
2012/13	# Awards	13	22	14	13	3	6	8	10	15	8	13	22	147	147
2013/14	# Awards	23	21	16	12	6	13	5	8	12	16	13	19	164	164
2014/15	# Awards	24	25	34	12	23	25	9	17	21	13	13	15	231	231
2015/16	# Awards	17	19	21	8	13	12	13	12	11	10	12	21	169	169
2016/17	# Awards	19	18	18	13	13	11	13	13	19	9	26	29	201	201
2017/18	# Awards	13	23	15	16	13	14	7	15	18	9	15	27	185	185
2018/19	# Awards	17	16	16	16	12	6	25	10	12	18	23	19	194	194
2019/20	# Awards	19	10	18	15	16	7	11	15	21	15	11	19	177	177
2020/21	# Awards	17	19	20	11	10	7	12	16	14	15	19	23	183	183
2021/22	# Awards	24	23	22	11	18	9	13	16	11	15	13	32	207	207
2022/23	# Awards	15	25	30	19	19	23	22	7	12	16	24	26	238	238
2023/24	# Awards	15	13	33	17	14	17	26	34	20	14	16	28	237	237
2024/25	# Awards	22	20	22	15	21	9	26	8	12	16	14	19	199	199
	year over year inc/(dec)	7	7	-11	-2	7	-8	0	-16	-8	2	-2	-14	-38	-38
2011/12	\$ Awards	\$ 474,007.28	\$ 481,799.00	\$ 455,742.00	\$ 896,076.00	\$ 175,944.00	\$ 1,621,980.00	\$ 1,603,011.00	\$ 298,739.00	\$ 675,684.00	\$ 1,036,612.00	\$ 3,533,467.00	\$ 2,215,332.81	\$ 13,468,394.09	\$ 13,468,394.09
2012/13	\$ Awards	\$ 601,258.07	\$ 1,364,423.27	\$ 976,378.06	\$ 249,389.00	\$ 25,279.00	\$ 906,339.00	\$ 209,500.00	\$ 599,097.30	\$ 469,481.10	\$ 1,173,296.00	\$ 741,935.06	\$ 1,666,860.90	\$ 8,983,236.76	\$ 8,983,236.76
2013/14	\$ Awards	\$ 4,201,052.24	\$ 2,030,327.00	\$ 6,543,423.00	\$ 811,796.60	\$ 510,664.50	\$ 1,819,331.00	\$ 2,174,471.14	\$ 311,468.00	\$ 872,119.00	\$ 936,418.30	\$ 1,852,721.02	\$ 1,215,339.00	\$ 23,279,130.80	\$ 23,279,130.80
2014/15	\$ Awards	\$ 1,876,858.00	\$ 787,225.94	\$ 4,927,228.94	\$ 2,278,628.63	\$ 795,387.00	\$ 1,602,290.40	\$ 1,701,907.00	\$ 1,210,433.26	\$ 1,998,217.00	\$ 748,428.00	\$ 4,427,445.55	\$ 528,837.27	\$ 22,882,886.99	\$ 22,882,886.99
2015/16	\$ Awards	\$ 7,648,410.44	\$ 3,488,901.85	\$ 1,946,827.25	\$ 415,449.90	\$ 584,845.00	\$ 652,292.00	\$ 805,704.30	\$ 1,628,129.00	\$ 3,335,610.99	\$ 461,748.00	\$ 466,484.00	\$ 5,035,420.43	\$ 26,469,823.16	\$ 26,469,823.16
2016/17	\$ Awards	\$ 1,443,109.17	\$ 3,740,873.15	\$ 5,145,365.68	\$ 1,778,934.88	\$ 2,499,928.00	\$ 724,624.16	\$ 515,211.20	\$ 4,430,650.00	\$ 1,253,870.06	\$ 748,270.00	\$ 4,607,020.15	\$ 3,400,306.68	\$ 30,288,163.13	\$ 30,288,163.13
2017/18	\$ Awards	\$ 539,744.16	\$ 5,899,620.64	\$ 2,793,810.13	\$ 2,189,219.71	\$ 787,471.48	\$ 409,178.00	\$ 789,048.00	\$ 4,487,402.91	\$ 757,349.00	\$ 393,121.80	\$ 821,193.00	\$ 3,602,082.73	\$ 23,469,241.56	\$ 23,469,241.56
2018/19	\$ Awards	\$ 2,116,490.00	\$ 5,815,462.05	\$ 2,725,394.77	\$ 9,807,524.56	\$ 423,									