

FY		July	August	September	October	November	December	YTD	Year Total
2011/12	# Proposals	12	13	13	18	22	11	89	204
2012/13	# Proposals	14	14	17	20	9	21	95	251
2013/14	# Proposals	26	33	13	10	21	18	121	270
2014/15	# Proposals	25	18	19	27	31	21	141	278
2015/16	# Proposals	21	20	21	18	10	14	104	245
2016/17	# Proposals	16	27	15	26	22	17	123	270
2017/18	# Proposals	22	17	23	24	15	16	117	286
2018/19	# Proposals	11	30	12	23	26	20	122	253
2019/20	# Proposals	17	24	24	12	18	18	113	271
2020/21	# Proposals	23	25	19	29	15	22	133	301
2021/22	# Proposals	24	21	17	17	16	14	109	304
2022/23	# Proposals	22	23	32	24	23	32	156	339
2023/24	# Proposals	26	30	43	23	31	26	179	337
2024/25	# Proposals	30	36	22	31	26	6	151	302
2025/26	# Proposals	25	21	25	27	17	15	130	130
	year over year inc/(dec)	-5	-15	3	-4	-9	9	-21	-172
2011/12	\$ Proposals	\$ 352,114.00	\$ 6,489,231.00	\$ 2,063,037.00	\$ 1,618,502.00	\$ 1,775,400.00	\$ 819,026.00	\$ 13,117,310.00	\$ 29,200,475.33
2012/13	\$ Proposals	\$ 7,144,650.04	\$ 5,791,618.00	\$ 2,597,519.00	\$ 1,114,638.00	\$ 959,807.00	\$ 2,962,435.00	\$ 20,570,667.04	\$ 38,656,273.12
2013/14	\$ Proposals	\$ 6,920,482.00	\$ 6,692,306.00	\$ 1,295,627.30	\$ 505,287.00	\$ 2,282,284.00	\$ 593,405.00	\$ 18,289,391.30	\$ 49,214,178.98
2014/15	\$ Proposals	\$ 5,243,835.00	\$ 3,870,208.00	\$ 1,094,460.94	\$ 4,950,384.92	\$ 7,128,531.00	\$ 2,324,980.00	\$ 24,612,399.86	\$ 44,525,826.81
2015/16	\$ Proposals	\$ 3,209,478.42	\$ 6,775,997.08	\$ 7,031,158.00	\$ 1,304,219.00	\$ 1,281,258.00	\$ 1,991,412.00	\$ 21,593,522.50	\$ 48,557,669.90
2016/17	\$ Proposals	\$ 2,694,487.88	\$ 4,864,784.35	\$ 18,462,327.00	\$ 5,951,090.00	\$ 2,108,060.00	\$ 3,068,957.00	\$ 37,149,706.23	\$ 57,450,850.22
2017/18	\$ Proposals	\$ 8,199,513.64	\$ 7,375,285.00	\$ 1,308,782.71	\$ 7,954,578.48	\$ 574,911.00	\$ 1,077,024.16	\$ 26,490,094.99	\$ 52,401,718.99
2018/19	\$ Proposals	\$ 2,042,683.00	\$ 11,304,643.28	\$ 1,311,115.75	\$ 2,904,093.00	\$ 5,499,843.10	\$ 2,743,194.00	\$ 25,805,572.13	\$ 48,749,106.13
2019/20	\$ Proposals	\$ 1,506,637.00	\$ 9,732,530.00	\$ 4,350,334.00	\$ 5,241,758.00	\$ 2,373,104.52	\$ 1,480,453.00	\$ 24,684,816.52	\$ 60,423,524.60
2020/21	\$ Proposals	\$ 3,169,915.00	\$ 9,887,989.07	\$ 2,178,244.00	\$ 10,668,731.00	\$ 6,200,215.37	\$ 2,552,915.00	\$ 34,658,009.44	\$ 83,985,206.31
2021/22	\$ Proposals	\$ 8,541,291.54	\$ 9,444,728.00	\$ 11,345,440.00	\$ 3,882,095.00	\$ 9,282,051.00	\$ 4,845,002.00	\$ 47,340,607.54	\$ 131,716,081.63
2022/23	\$ Proposals	\$ 14,068,584.00	\$ 13,714,423.00	\$ 5,937,652.80	\$ 10,103,842.00	\$ 9,223,211.00	\$ 18,973,717.00	\$ 72,021,429.80	\$ 134,318,184.33
2023/24	\$ Proposals	\$ 15,480,014.00	\$ 17,694,688.00	\$ 8,782,041.09	\$ 3,082,882.00	\$ 10,476,848.00	\$ 16,907,566.00	\$ 72,424,039.09	\$ 151,259,111.20
2024/25	\$ Proposals	\$ 20,662,735.83	\$ 19,784,233.68	\$ 4,986,686.00	\$ 18,474,463.00	\$ 19,968,278.00	\$ 3,162,312.00	\$ 87,038,708.51	\$ 127,946,099.14
2025/26	\$ Proposals	\$ 7,947,321.00	\$ 13,461,680.00	\$ 18,208,623.63	\$ 8,887,970.00	\$ 14,569,577.00	\$ 1,919,935.00	\$ 64,995,106.63	\$ 64,995,106.63
	year over year inc/(dec)	\$ (12,715,414.83)	\$ (6,322,553.68)	\$ 13,221,937.63	\$ (9,586,493.00)	\$ (5,398,701.00)	\$ (1,242,377.00)	\$ (22,043,601.88)	\$ (62,950,992.51)
2011/12	Proposals IDC%	14.97%	8.38%	3.43%	14.58%	13.34%	16.24%	9.57%	12.23%
2012/13	Proposals IDC%	10.85%	6.97%	19.76%	23.56%	17.13%	27.71%	13.84%	15.46%
2013/14	Proposals IDC%	16.74%	30.17%	15.88%	19.06%	26.62%	36.87%	23.18%	14.95%
2014/15	Proposals IDC%	15.70%	39.48%	15.33%	10.24%	8.66%	6.29%	14.50%	13.97%
2015/16	Proposals IDC%	24.15%	13.63%	6.12%	20.60%	33.43%	13.31%	13.81%	15.05%
2016/17	Proposals IDC%	26.63%	22.33%	13.20%	14.24%	24.00%	27.60%	17.09%	15.39%
2017/18	Proposals IDC%	11.54%	13.44%	17.04%	11.32%	15.44%	16.04%	12.52%	15.40%
2018/19	Proposals IDC%	7.88%	8.14%	22.84%	13.95%	11.13%	20.77%	11.31%	12.83%
2019/20	Proposals IDC%	34.23%	5.79%	20.88%	10.78%	16.58%	9.39%	11.99%	12.88%
2020/21	Proposals IDC%	36.77%	4.94%	17.37%	27.34%	10.86%	16.82%	16.49%	16.39%
2021/22	Proposals IDC%	19.57%	6.03%	9.69%	23.16%	23.10%	16.55%	14.78%	14.20%
2022/23	Proposals IDC%	19.85%	6.31%	10.77%	14.55%	21.05%	11.47%	13.49%	16.63%
2023/24	Proposals IDC%	11.46%	15.49%	20.36%	25.09%	20.33%	18.00%	16.80%	18.71%
2024/25	Proposals IDC%	18.20%	9.74%	29.33%	7.18%	14.02%	16.39%	13.29%	13.74%
2025/26	Proposals IDC%	21.44%	13.56%	10.59%	16.60%	13.39%	20.11%	14.16%	14.16%
	year over year inc/(dec)	3.24	3.82	-18.74	9.42	-0.63	3.72	0.87	0.42
2011/12	# Awards	14	12	12	14	7	7	66	126
2012/13	# Awards	13	22	14	13	3	6	71	147
2013/14	# Awards	23	21	16	12	6	13	91	164
2014/15	# Awards	24	25	34	12	23	25	143	231
2015/16	# Awards	17	19	21	8	13	12	90	169
2016/17	# Awards	19	18	18	13	13	13	94	201
2017/18	# Awards	13	23	15	16	13	14	94	185
2018/19	# Awards	17	16	20	16	19	12	100	194
2019/20	# Awards	19	10	18	15	16	7	85	177
2020/21	# Awards	17	19	20	11	10	7	84	183
2021/22	# Awards	24	23	22	11	18	9	107	207
2022/23	# Awards	15	25	30	19	19	23	131	238
2023/24	# Awards	15	13	33	17	14	17	109	237
2024/25	# Awards	22	20	22	15	21	9	109	199
2025/26	# Awards	21	15	17	19	13	7	92	92
	year over year inc/(dec)	-1	-5	-5	4	-8	-2	-17	-107
2011/12	\$ Awards	\$ 474,007.28	\$ 481,799.00	\$ 455,742.00	\$ 896,076.00	\$ 175,944.00	\$ 1,621,980.00	\$ 4,105,548.28	\$ 13,468,394.09
2012/13	\$ Awards	\$ 601,258.07	\$ 1,364,423.27	\$ 976,378.06	\$ 249,389.00	\$ 25,279.00	\$ 906,339.00	\$ 4,123,066.40	\$ 8,983,236.76
2013/14	\$ Awards	\$ 4,201,052.24	\$ 2,030,327.00	\$ 6,543,423.00	\$ 811,796.60	\$ 510,664.50	\$ 1,819,331.00	\$ 15,916,594.34	\$ 23,279,130.80
2014/15	\$ Awards	\$ 1,876,858.00	\$ 787,225.94	\$ 4,927,228.94	\$ 2,278,628.63	\$ 795,387.00	\$ 1,602,290.40	\$ 12,267,618.91	\$ 22,882,886.99
2015/16	\$ Awards	\$ 7,648,410.44	\$ 3,488,901.85	\$ 1,946,827.25	\$ 1,154,449.90	\$ 584,845.00	\$ 652,292.00	\$ 14,736,726.44	\$ 26,469,823.16
2016/17	\$ Awards	\$ 1,443,109.17	\$ 3,740,873.15	\$ 5,145,365.68	\$ 477,934.88	\$ 2,499,928.00	\$ 724,624.16	\$ 15,332,835.04	\$ 30,288,163.13
2017/18	\$ Awards	\$ 539,744.16	\$ 5,899,620.64	\$ 2,793,810.13	\$ 2,189,219.71	\$ 787,471.48	\$ 409,178.00	\$ 12,619,044.12	\$ 23,469,241.56
2018/19	\$ Awards	\$ 2,116,490.00	\$ 5,815,462.05	\$ 2,725,394.77	\$ 9,807,524.56	\$ 423,742.00	\$ 356,722.40	\$ 21,245,335.78	\$ 36,447,459.78
2019/20	\$ Awards	\$ 4,282,187.00	\$ 1,095,553.00	\$ 579,039.00	\$ 6,349,590.37	\$ 1,126,708.00	\$ 2,306,412.00	\$ 15,739,489.37	\$ 32,997,911.03
2020/21	\$ Awards	\$ 1,449,105.00	\$ 1,625,717.07	\$ 1,373,564.00	\$ 9,439,045.00	\$ 619,532.00	\$ 2,848,782.00	\$ 17,355,745.07	\$ 29,634,404.91
2021/22	\$ Awards	\$ 4,300,050.00	\$ 8,421,441.00	\$ 8,122,143.42	\$ 3,195,846.00	\$ 1,728,502.82	\$ 472,535.00	\$ 26,240,518.24	\$ 61,394,249.82
2022/23	\$ Awards	\$ 1,128,569.00	\$ 6,869,948.00	\$ 12,046,860.23	\$ 1,083,545.00	\$ 7,442,394.83	\$ 8,846,448.00	\$ 37,417,765.06	\$ 67,665,725.42
2023/24	\$ Awards	\$ 2,118,846.00	\$ 1,815,279.53	\$ 13,555,432.81	\$ 5,901,244.00	\$ 6,509,461.00	\$ 2,621,481.00	\$ 32,521,744.34	\$ 52,349,872.78
2024/25	\$ Awards	\$ 4,133,294.13	\$ 12,058,967.15	\$ 7,273,389.28	\$ 2,566,235.00	\$ 6,958,149.00	\$ 6,056,440.00	\$ 39,046,474.56	\$ 58,757,044.83
2025/26	\$ Awards	\$ 2,372,103.53	\$ 9,489,923.00	\$ 4,254,325.63	\$ 12,008,306.00	\$ 1,218,329.00	\$ 1,771,438.00	\$ 31,114,425.16	\$ 31,114,425.16
	year over year inc/(dec)	\$ (1,761,190.60)	\$ (2,569,044.15)	\$ (3,019,063.65)	\$ 9,442,071.00	\$ (5,739,820.00)	\$ (4,285,002.00)	\$ (7,932,049.40)	\$ (27,642,619.67)
2011/12	Awards IDC%	18.78%	10.48%	15.02%	9.43%	14.31%	0.57%	7.56%	10.36%
2012/13	Awards IDC%	17.43%	18.93%	10.53%	10.22%	12.10%	15.52%	15.30%	14.67%
2013/14	Awards IDC%	10.72%	6.69%	6.91%	13.98%	12.74%	2.52%	8.11%	10.94%
2014/15	Awards IDC%	24.17%	17.38%	9.16%	2.81%	12.00%	19.10%	11.85%	13.36%
2015/16	Awards IDC%	5.16%	5.39%	8.52%	3.80%	16.07%	18.40%	6.53%	8.97%
2016/17	Awards IDC%	11.92%	9.58%	20.17%	12.83%	7.94%	16.06%	13.56%	14.21%
2017/18	Awards IDC%	6.41%	7.71%	13.26%	8.11%	15.73%	21.60%	9.79%	12.11%
2018/19	Awards IDC%	14.18%	10.24%	8.25%	1.12%	10.03%	23.16%	6.12%	7.72%
2019/20	Awards IDC%	18.17%	9.89%	12.95%	3.00%	21.69%	12.90%	10.32%	10.21%
2020/21	Awards IDC%	16.78%	17.60%	7.58%	3.86%	20.47%	9.16%	7.71%	10.38%
2021/22	Awards IDC%	15.35%	9.83%	5.99%	9.22%	11.10%	15.14%	9.56%	9.15%
2022/23	Awards IDC%	10.53%	21.75%	7.96%	25.39%	10.77%	6.64%	11.83%	12.56%
2023/24	Awards IDC%	24.96%	18.71%	6.67%	15.77%	11.41%	12.51%	11.37%	13.19%
2024/25	Awards IDC%	30.31%	13.25%	23.99%	8.00%	8.08%	8.50%	14.57%	13.60%
2025/26	Awards IDC%	18.48%	7.94%	12.42%	4.03%	19.94%	16.84%	8.59%	8.59%
	year over year inc/(dec)	-11.83	-5.31	-11.57	-3.97	11.86	8.34	-5.98	-5.01

Over the course of 0the last 15 fiscal years...
 SPF routed:
4,041 Proposals
 Requesting over **\$1.1B**

Over the course of the last 15 fiscal years...
 SPF received:
2,750 Awards
 Totalling over **\$519M**

* IDC % are based on effective IDC, not averages; Awarded figures reflect fully executed agreements