

FY		July	August	September	October	November	December	January	February	March	YTD	Year Total
2011/12	# Proposals	12	13	13	18	22	11	23	16	18	146	204
2012/13	# Proposals	14	14	17	20	9	21	22	26	24	167	251
2013/14	# Proposals	26	33	13	10	21	18	18	27	23	189	270
2014/15	# Proposals	25	18	19	27	31	21	16	18	40	215	278
2015/16	# Proposals	21	20	21	24	10	14	25	21	25	171	245
2016/17	# Proposals	16	27	15	26	22	17	26	31	25	205	270
2017/18	# Proposals	22	17	23	24	15	16	34	24	23	198	286
2018/19	# Proposals	11	30	12	23	26	20	23	25	18	187	253
2019/20	# Proposals	17	24	24	12	18	18	24	26	22	185	271
2020/21	# Proposals	23	25	19	29	15	22	23	19	32	207	301
2021/22	# Proposals	24	21	17	17	16	14	24	38	27	198	304
2022/23	# Proposals	22	23	32	24	23	32	21	33	28	238	339
2023/24	# Proposals	26	30	43	23	31	26	19	27	15	240	337
2024/25	# Proposals	30	36	22	31	26	6	19	34	24	228	302
2025/26	# Proposals	25	21	25	27	17	15	24	34	22	210	210
	year over year inc/(dec)	-5	-15	3	-4	-9	9	5	0	-2	-18	-92
2011/12	\$ Proposals	\$ 352,114.00	\$ 6,489,231.00	\$ 2,063,037.00	\$ 1,618,502.00	\$ 1,775,400.00	\$ 819,026.00	\$ 4,077,421.00	\$ 1,604,334.00	\$ 5,042,430.00	\$ 23,841,495.00	\$ 29,200,475.33
2012/13	\$ Proposals	\$ 7,144,650.04	\$ 5,791,618.00	\$ 2,597,519.00	\$ 1,114,638.00	\$ 959,807.00	\$ 2,962,435.00	\$ 3,469,033.46	\$ 2,637,525.47	\$ 3,840,962.49	\$ 30,518,188.46	\$ 38,656,773.12
2013/14	\$ Proposals	\$ 6,920,482.00	\$ 6,692,306.00	\$ 1,295,627.30	\$ 505,287.00	\$ 2,282,284.00	\$ 593,405.00	\$ 5,082,123.70	\$ 5,580,243.07	\$ 10,863,462.02	\$ 39,815,220.09	\$ 49,214,178.98
2014/15	\$ Proposals	\$ 5,243,835.00	\$ 3,870,208.00	\$ 1,094,460.94	\$ 4,950,384.92	\$ 7,128,531.00	\$ 2,324,980.00	\$ 7,578,195.00	\$ 2,604,229.10	\$ 6,418,928.00	\$ 41,213,751.96	\$ 44,525,826.81
2015/16	\$ Proposals	\$ 3,209,478.42	\$ 6,775,997.08	\$ 7,031,158.00	\$ 1,304,219.00	\$ 1,281,258.00	\$ 1,991,412.00	\$ 6,774,095.12	\$ 2,437,725.00	\$ 7,334,520.00	\$ 38,139,862.62	\$ 48,575,699.90
2016/17	\$ Proposals	\$ 2,694,487.88	\$ 4,864,784.35	\$ 18,462,327.00	\$ 5,951,090.00	\$ 2,108,060.00	\$ 3,068,957.00	\$ 3,260,077.00	\$ 5,098,817.00	\$ 2,795,500.00	\$ 48,304,100.23	\$ 57,450,882.27
2017/18	\$ Proposals	\$ 8,541,291.54	\$ 7,375,283.00	\$ 1,308,782.71	\$ 7,954,578.48	\$ 574,911.00	\$ 1,077,024.16	\$ 4,180,048.00	\$ 3,751,194.00	\$ 5,492,765.00	\$ 39,914,101.99	\$ 52,401,718.99
2018/19	\$ Proposals	\$ 2,042,683.00	\$ 11,304,643.28	\$ 1,311,115.75	\$ 2,904,093.00	\$ 5,499,843.10	\$ 2,743,194.00	\$ 5,111,344.00	\$ 2,194,014.00	\$ 6,084,832.00	\$ 39,195,762.13	\$ 48,749,106.13
2019/20	\$ Proposals	\$ 1,506,637.00	\$ 9,732,530.00	\$ 4,350,334.00	\$ 5,241,758.00	\$ 2,373,104.52	\$ 1,480,453.00	\$ 9,093,959.00	\$ 3,632,278.00	\$ 854,548.00	\$ 38,265,601.52	\$ 60,423,524.60
2020/21	\$ Proposals	\$ 3,169,915.00	\$ 9,887,989.07	\$ 2,178,244.00	\$ 10,668,731.00	\$ 6,200,215.37	\$ 2,552,915.00	\$ 4,829,294.00	\$ 4,882,194.00	\$ 9,536,653.68	\$ 53,906,151.12	\$ 83,985,206.31
2021/22	\$ Proposals	\$ 8,541,291.54	\$ 9,444,728.00	\$ 11,345,440.00	\$ 3,882,095.00	\$ 9,282,051.00	\$ 4,845,002.00	\$ 13,594,895.00	\$ 11,284,688.00	\$ 3,938,491.00	\$ 76,158,681.54	\$ 131,716,081.63
2022/23	\$ Proposals	\$ 14,068,584.00	\$ 13,714,423.00	\$ 5,937,652.80	\$ 10,103,842.00	\$ 9,223,211.00	\$ 18,973,717.00	\$ 5,018,251.00	\$ 4,138,913.00	\$ 11,464,936.00	\$ 92,643,529.80	\$ 134,318,184.33
2023/24	\$ Proposals	\$ 15,480,014.00	\$ 17,694,688.00	\$ 8,782,041.09	\$ 3,082,882.00	\$ 10,476,848.00	\$ 16,907,566.00	\$ 2,768,077.00	\$ 1,709,163.00	\$ 3,947,321.96	\$ 80,848,601.05	\$ 151,259,111.20
2024/25	\$ Proposals	\$ 20,662,735.83	\$ 19,784,233.68	\$ 4,986,686.00	\$ 18,474,463.00	\$ 19,968,277.00	\$ 3,162,312.00	\$ 9,494,400.00	\$ 9,847,834.00	\$ 4,095,913.36	\$ 110,476,855.87	\$ 127,946,099.10
2025/26	\$ Proposals	\$ 7,947,321.00	\$ 13,461,680.00	\$ 18,208,623.63	\$ 8,887,970.00	\$ 14,569,577.00	\$ 1,919,935.00	\$ 11,400,371.00	\$ 6,402,443.00	\$ 9,872,178.00	\$ 92,670,098.63	\$ 92,670,098.63
	year over year inc/(dec)	\$ (12,715,414.83)	\$ (6,322,553.68)	\$ 13,221,937.63	\$ (9,586,490.00)	\$ (5,398,700.00)	\$ (1,242,377.00)	\$ 1,905,971.00	\$ (3,445,391.00)	\$ 5,776,264.64	\$ (17,806,757.24)	\$ (35,276,000.51)
2011/12	Proposals IDC%	14.97%	8.38%	3.43%	14.58%	13.34%	16.24%	13.77%	26.64%	13.45%	12.10%	12.23%
2012/13	Proposals IDC%	10.85%	6.97%	19.76%	23.56%	17.13%	27.71%	34.82%	21.41%	12.38%	16.33%	15.46%
2013/14	Proposals IDC%	16.74%	30.17%	15.88%	19.06%	26.62%	36.87%	16.81%	12.20%	9.86%	16.90%	14.95%
2014/15	Proposals IDC%	15.70%	39.48%	15.33%	10.24%	8.66%	6.29%	11.45%	13.23%	15.42%	13.99%	13.97%
2015/16	Proposals IDC%	24.15%	13.63%	6.12%	20.60%	33.43%	13.31%	12.00%	14.01%	16.58%	14.02%	15.05%
2016/17	Proposals IDC%	26.63%	22.33%	13.20%	14.24%	24.00%	27.60%	16.12%	11.91%	22.76%	16.76%	15.39%
2017/18	Proposals IDC%	11.54%	13.44%	17.04%	11.32%	15.44%	16.04%	22.34%	27.93%	18.73%	15.63%	15.40%
2018/19	Proposals IDC%	7.88%	8.14%	22.84%	13.95%	11.13%	20.77%	5.68%	13.68%	9.39%	10.37%	12.83%
2019/20	Proposals IDC%	34.23%	5.79%	20.88%	10.78%	16.58%	9.39%	10.76%	20.82%	24.12%	12.72%	12.88%
2020/21	Proposals IDC%	36.77%	4.94%	17.37%	27.34%	16.83%	16.83%	12.61%	8.71%	15.98%	15.30%	16.30%
2021/22	Proposals IDC%	19.57%	6.03%	9.69%	23.16%	23.10%	16.55%	7.68%	39.90%	20.21%	16.73%	14.20%
2022/23	Proposals IDC%	19.85%	6.31%	10.77%	14.55%	21.05%	11.47%	19.87%	23.24%	12.61%	14.11%	16.63%
2023/24	Proposals IDC%	11.46%	15.49%	20.36%	25.09%	20.33%	18.00%	30.47%	16.86%	19.41%	17.35%	18.71%
2024/25	Proposals IDC%	18.20%	9.74%	29.33%	7.18%	14.02%	96.33%	14.50%	9.23%	20.43%	13.26%	13.74%
2025/26	Proposals IDC%	21.44%	13.56%	10.59%	16.60%	13.39%	20.11%	11.60%	11.68%	27.03%	14.84%	14.84%
	year over year inc/(dec)	3.24	3.82	-18.74	9.42	-0.63	3.72	-2.90	2.45	6.60	1.58	1.10
2011/12	# Awards	14	12	12	14	7	7	10	9	6	91	126
2012/13	# Awards	13	22	14	13	3	6	8	10	15	104	147
2013/14	# Awards	23	21	16	12	6	13	5	8	12	116	164
2014/15	# Awards	24	25	34	12	23	25	19	17	21	190	231
2015/16	# Awards	17	19	21	8	13	12	13	12	11	126	169
2016/17	# Awards	17	18	18	13	13	11	11	13	19	137	201
2017/18	# Awards	13	23	15	16	13	14	17	15	18	134	185
2018/19	# Awards	17	16	20	16	17	12	16	25	10	141	194
2019/20	# Awards	19	18	15	16	10	7	11	11	21	132	177
2020/21	# Awards	17	19	20	11	10	7	12	16	14	126	183
2021/22	# Awards	24	23	22	11	18	9	13	16	11	147	207
2022/23	# Awards	15	25	30	19	19	23	22	17	12	172	238
2023/24	# Awards	15	13	33	17	14	17	26	24	20	179	237
2024/25	# Awards	22	20	22	15	21	9	26	8	12	155	199
2025/26	# Awards	21	15	17	19	13	7	14	16	16	138	138
	year over year inc/(dec)	-1	-5	-1	4	-4	-8	-2	1	4	-17	-61
2011/12	\$ Awards	\$ 474,007.28	\$ 481,799.00	\$ 455,742.00	\$ 896,076.00	\$ 175,944.00	\$ 1,621,980.00	\$ 1,603,011.00	\$ 298,739.00	\$ 675,684.00	\$ 6,682,982.28	\$ 13,468,394.09
2012/13	\$ Awards	\$ 601,258.07	\$ 1,364,423.27	\$ 976,378.06	\$ 249,389.00	\$ 25,279.00	\$ 906,339.00	\$ 209,500.00	\$ 599,097.30	\$ 469,481.10	\$ 5,401,144.80	\$ 8,983,236.80
2013/14	\$ Awards	\$ 4,201,052.24	\$ 2,030,327.00	\$ 6,543,423.00	\$ 811,796.60	\$ 10,566,540.00	\$ 1,819,331.00	\$ 2,174,471.14	\$ 3,114,668.00	\$ 872,119.00	\$ 19,274,652.48	\$ 23,279,130.80
2014/15	\$ Awards	\$ 1,876,858.00	\$ 787,225.94	\$ 4,927,228.94	\$ 2,278,628.63	\$ 795,387.00	\$ 1,602,290.40	\$ 1,701,907.00	\$ 1,210,433.26	\$ 1,998,217.00	\$ 17,178,176.17	\$ 22,882,886.99
2015/16	\$ Awards	\$ 7,648,410.44	\$ 3,488,901.85	\$ 1,946,827.25	\$ 4,15,449.90	\$ 584,845.00	\$ 652,292.00	\$ 805,704.30	\$ 1,628,129.00	\$ 3,335,610.99	\$ 20,506,170.73	\$ 26,469,823.16
2016/17	\$ Awards	\$ 1,443,109.17	\$ 3,740,873.15	\$ 5,145,365.68	\$ 1,778,934.88	\$ 2,499,928.00	\$ 724,624.16	\$ 515,211.20	\$ 4,430,650.00	\$ 1,253,870.06	\$ 21,532,566.30	\$ 30,288,163.13
2017/18	\$ Awards	\$ 539,744.16	\$ 5,899,620.64	\$ 2,793,810.13	\$ 2,189,219.71	\$ 787,471.48	\$ 409,178.00	\$ 789,048.00	\$ 4,487,402.91	\$ 757,349.00	\$ 18,652,844.03	\$ 23,469,241.56
2018/19	\$ Awards	\$ 2,116,490.00	\$ 5,815,462.05	\$ 2,725,394.77	\$ 9,807,524.56	\$ 423,742.00	\$ 356,722.40	\$ 2,470,452.00	\$ 5,354,805.00	\$ 1,454,362.00	\$ 30,524,954.78	\$ 36,447,459.78
2019/20	\$ Awards	\$ 4,282,187.00	\$ 1,095,553.00	\$ 5,799,039.00	\$ 6,349,590.37	\$ 1,126,708.00	\$ 2,306,412.00	\$ 888,101.52	\$ 504,842.00	\$ 6,095,276.00	\$ 23,187,708.89	\$ 32,997,911.03
2020/21	\$ Awards	\$ 1,449,105.00	\$ 1,625,717.07	\$ 1,373,564.00	\$ 9,439,045.00	\$ 619,532.00	\$ 2,848,782.00	\$ 616,867.48	\$ 2,154,453.00	\$ 5,882,145.61	\$ 26,009,211.16	\$ 29,634,404.91
2021/22	\$ Awards	\$ 4,300,050.00	\$ 8,421,441.00	\$ 8,122,143.42	\$ 3,195,846.00	\$ 1,728,502.82	\$ 472,535.00	\$ 713,216.58	\$ 1,135,148.00	\$ 2,015,927.00	\$ 30,104,809.82	\$ 61,394,249.82
2022/23	\$ Awards	\$ 1,128,569.00	\$ 6,869,948.00	\$ 12,046,860.23	\$ 1,083,545.00	\$ 7,442,394.83	\$ 8,846,448.00	\$ 3,435,606.71	\$ 537,779.00	\$ 2,766,213.26	\$ 44,157,364.03	\$ 67,665,725.42
2023/24	\$ Awards	\$ 2,118,846.00	\$ 1,815,279.53	\$ 13,555,432.81	\$ 5,901,244.00	\$ 6,509,461.00	\$ 2,621,481.00	\$ 3,825,349.00	\$ 2,126,259.00	\$ 6,831,015.09	\$ 45,304,367.43	\$ 52,349,872.78
2024/25	\$ Awards	\$ 4,133,294.13	\$ 12,058,967.15	\$ 7,273,389.28	\$ 2,566,235.00	\$ 6,958,149.00	\$ 6,056,440.00	\$ 10,413,147.81	\$ 939,040.00	\$ 2,847,397.00	\$ 53,246,059.37	\$ 58,757,044.83
2025/26	\$ Awards	\$ 2,372,103.33	\$ 9,489,923.00	\$ 4,354,325.63	\$ 12,008,306.00	\$ 1,218,329.00	\$ 1,771,438.00	\$ 2,337,220.00	\$ 10,360,333.77	\$ 3,977,776.00	\$ 47,789,804.88	\$ 47,789,804.88
	year over year inc/(dec)	\$ (